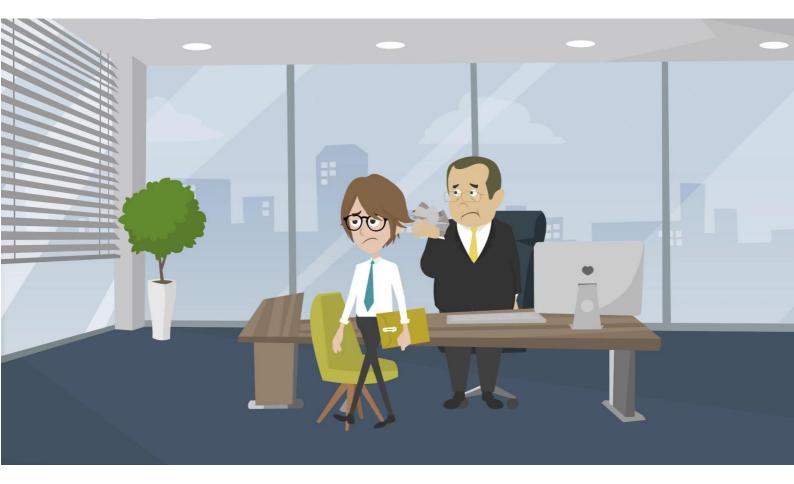


PROPOSAL FROMHIREXTRA.COM

VISIT: https://www.HireXtra.com HIREXTRA.COMVIDEO PROPOSAL: (DOUBLE CLICK TO PLAY)https://youtu.be/5eOjYXQ--kc



INTRODUCTION TO HIREXTRA.COM

HireXtra.com Inc is a US based company. Concept initiated from UK- Cambridge University. HireXtra.com has expanded worldwide with offices in locations such as Germany, Ireland, Switzerland, Philippines and now has recently developed and established in Pan India. HireXtra.com in simple terms is acrowd staffing firm and a bridge between the employer and the vendor.HireXtra.com has growing list of exclusive clients with big names such as Deloitte, PWC, Accenture, TCS and many more. In addition to that, HireXtra.com has developed patented tools and systems which makes this process unique and different from other crowd staffing models, HireXtra.com has developed a futuristic and innovative cutting-edgethat is AI and cloud based system which uses an AI (Artificial Intelligence) algorithm which contains AI logic. HireXtra.com uses



an AI enabled ATS tracking system developed with Inbuilt AI logic exclusively for HireXtra.com clients.



The main concept of HireXtra.comis very different to other crowd staffing models. HireXtra.com is YOUR bridge between the employer and the vendor, there is no hassle for you to find the perfect vendor as our AI and the cloud-based enabled system will be in place. When huge data needs to be analysed our reliable AI logic will automatically be enabled to the user. Crowd staffing is a curated hiring process very like traditional staffing model but using our crowd staffing recruiters to fulfil your job orders without any extra effort and cost.

HireXtra.com will perform an AI enabled scan of all requirements from our most valued clients and find the most suitable vendor out of our pool of growing (4300+) registered and approved HireXtra.com vendors to guarantee you a candidate to suit your requirements within 4 hours (First CV). In addition to this, HireXtra.com gives you free access and knowledge to our exclusive closed crowd staffing platform where employers can post all their requirements and after being run through our AI enabled system will avail multiple vendors to fulfil their requirements in a record turnaround time of 4 hours, therefore reducing your time to hire. HireXtra.com is crowd staffing simplified.

A customer is the most important visitor on our premises, he is not dependent on us. We are dependent on him. He is not an interruption in our work. He is the purpose of it. He is not an outsider in our business. He is a part of it. We are not doing him a favour by serving him. He is doing us a favour by giving us an opportunity to do so. - **MK Gandhi**



OVERVIEW OF HIREXTRA.COM

HireXtra.comhas a fast growing and developing global IT services and consultancy firm throughout PAN – India with its main office based in whilst providing quality CVs and assuring that each client and vendor have their registered dedicated relationship mangers to provide 24/7 support. To provide a cost-efficient recruitment process outsourcing RPO services to companies and its business partners worldwide. With an offshore technology company based in India, offices in the UK and is equipped to deliver onsite offshore services and professional consulting services in Asia and Europe.



OUR CHALLENGE

Because of our large database of registered vendors of 4300+ vendors that are HireXtra.com approved and available world-wide. We can GUARNTEE YOU YET CHALLAENGE YOU to give your first QUALITY CV within the first 4 working hours.

HireXtra.com is your one stop shop for all your hiring needs. HireXtra.comalso offers you extra support to both the vendors and the clients. At HireXtra.com we always reduce your time to hire



and we keep crowd staffing simplified. We are willing to take a challenge and find your candidate for those hard roles using our new AI enabled crowd staffing platform to reduce your time to hire.



We are willing to help you with extra support by conducting any client side interviews or assessments or competency questions. As HireXtra.com is your one stop shop for all your hiring needs. Our vendors are part of the HireXtra.com academy. Where we train our vendors special sourcing techniques and help them find quality CVs within a turnaround time using our exclusive AI sourcing tools.

HireXtra.com's vendors are registered and certified to be able to reach the turnaround time for a CV at 4 hours, we send your requirements to not just one vendor but multiple so your chances of finding a high-quality CV are very high.

HireXtra.comhas clients ranging from banking and IT to retail and insurance to hospitality.



HireXtra.comhas experience in all industries and can cater to any industry to provide quality CVs within the 4 hours' turnaround time. As HireXtra.com works in IT, NON-IT and ITES in industries such as pharmacy, construction and retail etc.



OUR OFFER

We guarantee your first CV

within 4 working hours (TAT)

Our vendors are part of the HireXtra academy and are registered and certified to be able to reach the turnaround time for a CV at 4 hours, we send your requirements to not just one vendor but multiple so your chances of finding a high-quality CV are very high

We provide a futuristic AI and Cloud based cutting edge crowd staffing platform/

The AI tool uses AI logic to assign the job requirement specifically to our dedicated vendors who are capable and specializes in your job requirements. AI tool gives guided analytics and visualisations to show you patterns and trends that are likely to contribute to high performance and satisfaction of the candidate

we reduce your time to hire by 27%

HireXtra gives you free access and knowledge to our exclusive closed crowd staffing platform where employers are able to post all their requirements and after being run through our AI enabled system will avail multiple vendors to fulfil their requirements in a record turnaround time of 4 hours, therefore reducing your time to hire. HireXtra is crowd staffing simplified.

Completely FREE*

The pricing is very simple and easy to understand we give you free access to our platform and all its unique features to guide you through our efficient crowd staffing platform.* Pricing will have only started once we have placed a successful candidate with help of vendor. You will have full and complete around the clock access to our futuristic platform, Full support from our very dedicated relationship managers who will give you 24/7 support.

EXTRA SUPPORT

HireXtra.comprovides EXTRA exclusive features such as 2 types of screening for background verification both for the vendor and for HireXtra.com where we map out and find any security clearances and background checks and even social media checks. To ensure that the candidates we provide are at the top most quality using our AI check tools patented only for HireXtra.com.



At HireXtra.com, we keep crowd staffing simplified and we reduce your overall time to hire by 27%, making us your one stop shop for all your hiring needs. This is also done with help of our dedicated

Replacement

Agreement

HireXtra has also established a replacement agreement for completely free, whereby if the candidate has joined the clients company and leaves within 90 days we offer a replacement candidate for completely free of charge.

EXTRA SUPPORT

HireXtra Academy

HireXtra guarantees that the vendors that are tied to us are at the most experienced and well established and are capable of providing quality candidates within a short amount of time. HireXtra trains and educates vendors on new sourcing techniques and have full access to our AI sourcing tool patented to HireXtra. To ensure our challenge to deliver your first profile within 4 hours TAT.

TWO TYPES OF SCREENING

Hire Xtra

crowd staffing simplified

For Background verification, for the vendor side and the HireXtra side to ensure that we provide you with the highest quality CVs to match your requirements exactly.

24/7 Support

HireXtra.com provides 24/7 support by providing our established clients and vendors with one relationship manager to ensure that quality is given 100% of the time.

relationship managers, being your one stop shop for all your hiring needs. HireXtra.com provides you with 24/7 support with the HireXtra.com relationship managers being assigned to each client for full support through our unique process. In addition to this, HireXtra.com has also established a replacement agreement for completely free, whereby if the candidate has joined the clients company and leaves within 90 days we offer a replacement candidate for completely free of charge.

BRIEF COMMERCIALS



The pricing is very simple and easy to understand we give you free access to our platform and all its unique features to guide you through our efficient closed crowd staffing platform. Once you have requested for interest after approval you can take advantage of the free cloud-based and AI enabled platform and use our large network of multiple vendors to suit your requirements. Pricing will have only started once we have placed a successful candidate with help of vendor in to the client's company, which is when we have a standard fee of just 8.33% which will be taken from the annual CTC.

When an employer is with HireXtra.com, the employer is supported by 100's of HireXtra.com vendors plus HireXtra.com's own AI sourcing tool to guarantee your resource on board. This curated process means you have a dedicated accounts manager who is by your side through every step of the HireXtra.com's recruitment process. HireXtra.comis AI Plus Human effort.





HireXtra.com has built and developed an AI and cloud enabled crowd staffing futuristic platform which solves and overcomes all of your hiring issues such as :

- (a) Salary budget is below market
- (b) Your in-house talent acquisition team is taking more time or an insufficient number of resources to handle the requirements.
- (c) Unable to match the requirements to the CV, or source the correct CV in the TAT
- (d) Brand recognition fails to attract the right talent
- (e) Undesirable location
- (f) Lack of talent pipe line

OUR REGESTRATION AND SIGNING UP PROCESS

Hire Xtra

OUR REGESTRATION PROCESS









THE OBJECTIVE – HIREXTRA.COM IS YOUR TALENT ACQUISITION PROVIDER

Our TAT is 4 hours, we would like to empanel with your company and work for your requirements. Our commitment to providing a first-class recruitment experience at every stage of the process has helped us to build solid working relationships with the markets leading companies and the very best people in the field.

Our willingness to go the extra mile, combined with our knowledge in IT and ITES industries and the experience across all industries and platforms, we operate and deliver an exceptional service to all of our clients.

Being good at what we do has made us the first choice for many companies when they need to recruit reliable, skilled people for their organizations.

We REDUCE YOUR TIME TO HIRE = All your existing staffing agencies are managed in one platform. HireXtra can push and pull data from your existing MSP and vendor portals. Sophisticated HireXtra APIs are readily available to plug into your portal effortlessly on board new vendors.

FUTERISTIC CROWD STAFFING PLATFORM = Engage multiple vendors using the HireXtra marketplace. This is leading the way with the newest technology (AI Enabled) with the exclusive HireXtra dashboard. This provides productive features to track and report to your job orders.

ONE STOP SHOP FOR ALL YOUR HIRING NEEDS = Providing many services to ensure a one-stop shop such as a background check, criminal record check, and a BG check. Providing all these services can ensure a reduced time to hire increasing our efficiency. Our HireXtra in-house team is readily available to handle all compliance in one place ensuring compliances and mitigate risks.

OUR PRIME FEATURE – AI THE **BIG** QUESTION?

The Prime feature of HireXtra.com is that we have good set of staffing agent of Curcing for our Client needs besides our own sourcing team. We have over 1,000 staffing agencies across the globe that are supporting us in catering to our wide range of Clients. We have a Quality check manager assigned exclusively to a Client who ensures that best of the best resources available in the market are being made available to specific Client whilst ensuring the pace at which CVs are being shared with the Client is at its peak.

This ensures your Organizations staffing needs are catered to in time. We reduce the hassle of handling multiple vendors as we have some of the best vendors catering to your needs through our HireXtra.com application

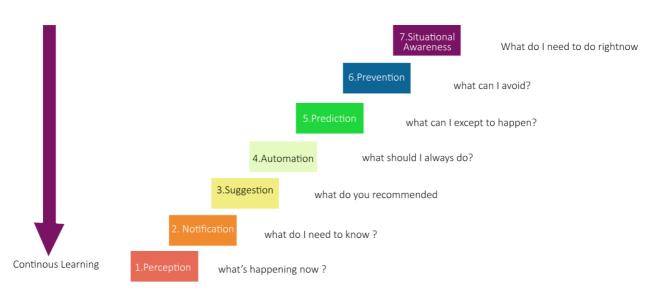


HOW OUR FUTERISTIC AI AND CLOUD BASED TOOL WORKS WITH OUR AI ALGGORITHIM AND ATS SYSTEM?

Our new AI tool which helps keep the crowd staffing platform futuristic and simplistic and helps keep our headline of reducing your time to hire.

The AI tool uses specific AI logic to allow for a quicker turnaround time by the employer posting a job requirement onto the closed crowd staffing platform where the AI tool uses AI logic to assign the job requirement specifically to our dedicated vendors who are capable and specializes in your job requirement and have previous experience of placing a candidate of those likes.

The AI tool then also scans the suitable CV's sent from the vendor for any employment gaps and determines whether the CV is legitimate and screens the resume for any faults and the AI logic will also show you the percentage map of the candidate's CV matching to the employer's requirement. The AI tool gives guided analytics and visualisations to show you patterns and trends that are likely to contribute to high performance and satisfaction of the candidate and how the behaviour aspect of the candidate is predicted to be.

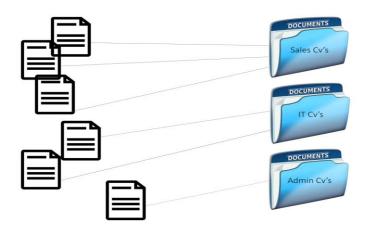


The Seven levels of AI Maturity

Using our new and futuristic AI and cloud based system isn't easy, so HireXtra.comhas issued a dedicated relationship manager per client and vendor to provide full support for free always to provide 24/7 support. To ensure we can give you're a First quality CV within the four hours' turnaround time.

Development of Recruitment Systems

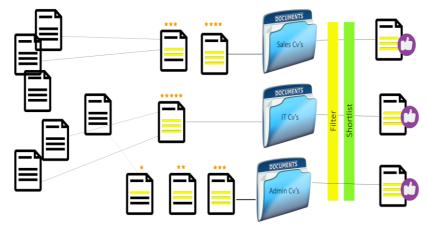




OLD Traditional ATS systems



Recent ATS systems offering.



Crowd Staffing with AI and Curated Process

The way our unique system works is that we will first give you the login details through our relationship manager, and make sure you have initialized contact with our dedicated relationship manger. Straight after agreement, we will issue you login details to experiment with the futuristic AI and Cloud based platform. You will then have free and full access to



the platform at all times , you will be able to start posting your job requirement using our userfriendly platform which then our AI algorithm will use AI logic to scan for specific filters such as previous employment , industry specific skills, experience and many more. Our patented AI algorithm will then use those filters to find multiple suitable vendors who can guarantee a quality cv within the 4 hours' turnaround time. Due to the vendors, previous experience with similar job requirements, the AI algorithm can process the job requirement within under seconds to multiple suitable vendors out of the pool of 4300+ growing vendors.

To assure quality throughout our futuristic system and process, the relationship will then receive the top 3 cvs from the five suitable vendors the algorithm has sent the job requirement to. These cvs are then sent to our trained and dedicated relationship manager where they will then do another internal background and verification check to see if cv has met the requirements to double check the AI logic. These CVs will then be processed along our ATS system to the client to verify. Remember this process is completely free until the point of on boarding where we will charge a small percentage of 8.33%.

THAT'S IT CROWDSTAFFING SIMPLIFIED WITH HIREXTRA.COM.COM

OUR CLIENTS

We have developed our staffing and recruitment solutions to help businesses stay ahead of customer satisfaction trends and propose that <Client's Company> implement our hiring solution focused on talent acquisition management and automation of many manual steps in your talent acquisition delivery process.

Our solution easily integrates with a wide range of off-the-shelf talent acquisition solutions and can enable <Client's Company> to fully realize the benefits of improved productivity throughout the entire hiring cycle. Most importantly, we provide the support for this new talent acquisition solution that ensures your staff can ramp up quickly and realize concrete improvements in talent acquisition, project satisfaction and delivery ultimately leads to your customer satisfaction, manage and monitor hiring metrics. We accepted some of these sourcing challenges from our clients e.g. resistance to Organization change , resistance to location change , no motivation of salary hike , sourcing locally , language restrictions

PRICING

The following table details the pricing for delivery of the services outlined in this proposal. This pricing is valid for 30 days from the date of this proposal:



Services Cost	Price
Permanent Staffing with Hirextra Free AI Based ATS Access Recruitment Entry Level -below £28000 / €28000	10% Plus VAT
Permanent Staffing with Hirextra Free AI Based ATS Access Permanent Recruitment Mid-Level – Above £28000/€28000 - £48000 /€48000	14% Plus VAT
Permanent Staffing with Hirextra Free AI Based ATS Access above Senior Level : £48000/€48000	16% Plus VAT
CxO Level	20% Plus VAT
Contract's Per day basis (on site or offshore or remote)	10% Min Margin in Billable Rate but not more then 30%

Disclaimer: The prices listed in the preceding table are an estimate for the services discussed. This summary is not a warranty of final price. Estimates are subject to change if project specifications are changed or costs for outsourced services change before a contract is executed.

HIREXTRA.COM CONTRACTTO HIRE (C2C)

HireXtra.com can deploy its own resources to your/our client project. Flexible cost effective development. There is no cost to a company. Our resources can be deployed as a matter of Hours instead of weeks. We will raise invoice to you with the payment time of 30 days. It leverages that you pay after 60 days. In additional payment terms such as "collect and pay" or "pay and collect" can be agreed after agreement.

- Availability More then 100+ resources in every IT Niche and Super Niche Area.
- Access to more then 15000+ via Co-Operated talent pools. E.g..ananthacybertech.com tgcworld.com and HireXtra.com.
- HireXtra.com's flexible recruitment and staffing services are designed to fit a wide variety of business requirements across the globe. From contract to permanent along with placement services, HireXtra.com offers a variety of options to deliver the right services to companies with staffing in the growing, and ever-competitive industries.



- HireXtra.com Top Candidate Management Executive will ensure effective management of contract professionals to quickly scale workforce during the cyclical ups and downs of businesses across the globe. HireXtra.com provides support to fulfill your long-term business goals by supplementing hiring process both for project based and temporary staffing needs.
- HireXtra.com performs recruitment and selection processes for the organizations by saving time, offering expertise and necessary resources to manage the employment processes.
- HireXtra.com provides temporary employees and candidates for temp-to-hire arrangements. Regardless of the employment type, we assist to leverage on our expertise, your cost, availability of the employee and employee retention.
- HireXtra.com flexi staffing services feature:
 - (a) Extended recruiting efforts beyond the job boards to source prospective candidates
 - (b) Establishing a larger database of top-notch candidates with the best available in the job market.
 - (c) Technologies based recruitment strategies for smart staffing
 - (d) Flexibility and adaptability to the latest hiring trends for gaining a competitive edge (
 - e) Acquiring and retaining highly trained effective temp staffs

SOURCING AS A SERVICE (SAAS)

This is a customized HireXtra.com 's Sourcing Solution provided based on the client requirement to hire talents across Global / Indian geographies. The uniqueness of this program is that we will use a combination of proved Sourcing techniques and data to identify prospective candidates that match your requirements & also help delivering high volumes of candidates with quality & time.

The advantages of this Sourcing Program (Sourcing as a Service (SAAS)) comes with the quality sourcing experience and Recruitment experience of our team along with required resume database and tools to assist across your immediate hiring needs without any retention fee and hence deliver at a very cost effective margin

REFERRAL HIRING

HireXtra.com uses the power of big data to match the best talent from the huge tool of professionals and helps you use social hiring to communicate with the talent in a social atmosphere. HireXtra.com - Referral hiring has proven itself to be the best source of hiring and thus is an apt upgrade.

Our HireXtra.com – Online Referral tool helps you find talent similar and familiar to your current employee base and hence helps you yield best results.



OUR LOCATIONS



OUR PROPOSAL

HireXtra.com Core Values

- 1) Honesty
- 2) Integrity
- 3) Quality
- 4) Sensitivity
- 5) Integrity



We assure our Clients strategic advantages:

- Flexibility,
- Cost efficiency
- Effective Support
- Improved ability to compete for Talent

We look forward to working with <Client's Company> and supporting your efforts to improve your talent acquisition goals with HireXtra.com's Talent Acquisition and Permanent Hiring support services. We are confident that we can meet the challenges ahead, and stand ready to partner with you in delivering an effective TA (Talent Acquisition) solution in long term.

If you have questions on this proposal, feel free to contact <Name> at your convenience by email at <Email address> or by phone at <Telephone>. We will be in touch with you next week to arrange a follow-up conversation on the proposal.

Thank you for your consideration and looking forward to your early and positive reply.

VISIT OUR WEBSITE: (click on image)

